Media Release

DKSH and Wacker Metroark Chemicals Extend Distribution Agreement for India

DKSH and Wacker Metroark Chemicals, the India-based chemical company, have extended their existing distribution agreement to include Wacker's polyurethane product range in India.

Mumbai, October 7, 2021 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, will provide marketing and sales as well as distribution and logistics for Wacker Metroark Chemicals' polyurethane foam product range in India.

Based on a highly successful cooperation with Wacker Metroark Chemicals, started in 2018, for its silicones for personal care applications, DKSH now adds Wacker's silicones, amine catalysts, and tin catalysts for polyurethane foam, rigid foam, and flexible foam manufacturing, to its polyurethane product portfolio in India.

Soumitra Ranjan Mukherjee, Managing Director, Wacker Metroark Chemicals, India, commented: "DKSH has an extensive capillary distribution network and is technically very sound with good relationships in the polyurethane market in India. We have strengthened our relationship by partnering with DKSH, preparing for a big leap in the coming years and to grow our market share in the polyurethane business."

Atul Nagarkar, Managing Director, DKSH India, added: "It is a great pleasure that we extend our agreement with Wacker Metroark Chemicals in India. With our market coverage of the specialty chemicals industry and our successful experience in global distribution, we are looking forward to bringing the high-quality polyurethane products and core supporting solutions of Wacker Metroark Chemicals to our extensive customer base."

DKSH supports its customers to develop pioneering solutions and improve the quality of their products, especially from its state-of-the-art coatings innovation center in Mumbai.

About Wacker Metroark Chemicals
Wacker Chemie AG and its Indian partner Metroark Pvt. Ltd. founded the joint venture Wacker Metroark Chemicals Pvt. Ltd. in 1998 to produce and sell silicone products on the Indian subcontinent. WACKER owns 51 percent of the shares in the joint venture. With sales offices in Delhi, Mumbai, Kolkata, Chennai and Dhaka, Wacker Metroark Chemicals is active in greater India's most important trade centers and is a leader in many industries there with a wide range of high-quality silicone products. At Wacker Metroark Chemical's Kolkata site, the company manufactures silicone products intended primarily for the textiles and personal-care industries. To provide customers with optimum technical support and to strengthen the presence in South and Southeast Asia, Wacker Metroark Chemical's operate a technical center at the site.

About DKSH
DKSH's purpose is to enrich people's lives. For more than 150 years, we have been delivering growth for companies in Asia and beyond across our Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, we offer sourcing, market insights, marketing and sales, eCommerce, distribution, and logistics as well as after-sales services. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 32,450 specialists, generating net sales of CHF 10.7 billion in 2020. The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 48 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,260 specialists, the Business Unit generated net sales of CHF 1.1 billion in 2020. www.dksh.com/pm

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