Media release

DKSH and CSL Centro Sperimentale del Latte (Sacco System) sign exclusive distribution agreement for China

DKSH and Centro Sperimentale del Latte (CSL), a leading manufacturer of probiotics for human health, have signed an exclusive distribution agreement for China.

Shanghai, April 28 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, has signed an exclusive distribution agreement with Sacco System's subsidiary company Centro Sperimentale del Latte (CSL). DKSH will provide sales and marketing, distribution and logistics as well as key account management services for CSL's probiotics products in China.

CSL is a leading Italian manufacturer of probiotics for human health and has outstanding quality certifications and cutting-edge manufacturing facilities. The company's probiotic products are used for intestinal health, women's health, oral health, skin health and immune system enhancement, among many other applications.

Since it was established in Italy in 1948, CSL has gained the skills, know-how and capability in research and development and manufacturing of lactic acid bacteria and probiotics for human health. With more than 70 years of extensive probiotic manufacturing experience, CSL is committed to improving human health through probiotics. CSL has over 6,000 proprietary strains in their cell bank, and the company's probiotic products are sold to more than 110 countries around the world.

John Goebel, Asia Pacific Chief Executive Officer, CSL, commented: "We are very pleased to partner with DKSH in China. CSL has many scientifically supported strains, as well as customized formulations, contract production capabilities and a Research and Development team dedicated to the development of probiotic blends and product solutions. Our focus is to create greater business value for customers who use our probiotics. We believe that, with its strong service and developed sales network, DKSH can bring these important values to our customers."

Carole Lin, General Manager, Performance Materials, Greater China, DKSH, added: "It is a great pleasure to partner with CSL in China. With the market coverage of the food industry and our successful experience in global distribution, we are looking forward to bringing the high-quality probiotic products and core supporting solutions of CSL to our extensive customer base."

Probiotics at Sacco System
Sacco System is the focal point of international biotech excellence applied to the food, nutraceutical and pharmaceutical industries. Four independent companies, Caglificio Clerici, Sacco, CSL, and Kemikalia, make up a unique network that shares resources and know-how, while each still maintains the characteristics and productive specificities of its own company. Probiotics at Sacco System is led by Centro Sperimentale del Latte in the manufacture and marketing of probiotics for the health and well-being of people and animals for different health indications as well as toll manufacturing for our partners who own their own strains. https://probiotics.saccosystem.com/

About DKSH
At DKSH, our purpose is to enrich people's lives. For more than 150 years, we have been delivering growth for companies in Asia and beyond across our Business Units: Healthcare, Consumer Goods, Performance Materials and Technology. As a leading Market Expansion Services provider, we offer sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 32,450 specialists, generating net sales of CHF 10.7 billion in 2020.

The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care and various industrial applications. With 48 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,260 specialists, the Business Unit generated net sales of CHF 1.1 billion in 2020. www.dksh.com/pm

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