

Media release

DKSH and Smart Respiratory Products partner to help patients with asthma

DKSH and Smart Respiratory Products have announced their partnership to provide asthmatic patients with innovative, easy-to-use tools to monitor their respiratory condition and keep track of their symptoms and health.

Bangkok, Thailand, March 12, 2021 — DKSH Business Unit Healthcare, Asia's leading partner for healthcare companies seeking to grow their business in Asia and beyond, and Smart Respiratory Products, a London-based digital healthcare company, have entered into a collaboration to bring Smart Peak Flow, a compact digital peak expiratory flow meter (PEFM), to asthmatic patients in Asia. The collaboration under the DKSH subsidiary Favorex spans Thailand, Singapore, Indonesia and the Philippines.

DKSH's Favorex receives an exclusive license and supply agreement to launch this smartphone-enabled medical device in pharmacy, hospital and eCommerce channels across Asia. With Smart Peak Flow, asthmatic patients can simply monitor their health and conditions by blowing three times into the device, and results will be shown on the app installed on their smartphone. The Smart Peak Flow app spots patterns of patients' asthma and provides data that reveals whether they are in a "safe" or in a "at risk" zone. Results can be shared instantly with healthcare professionals or respiratory care team to receive their advice about medication.

"More than 330 million people are suffering from asthma globally. Our vision is committed to providing patients with an innovative solution to track their health and symptoms. Asthma is a variable disease – some days your lung function is good, but on other days, it can turn bad. So it is crucial that patients have an easy-to-use tool like Smart Peak Flow to track their lung function," said Antony Wilson, Head of Global Sales and Marketing of Smart Respiratory Products. "With DKSH's leading marketing and sales competencies, supported by regulatory affairs and logistics platforms, as well as its commitment to international quality standards and corporate compliance, we trust in DKSH's capabilities to support us in providing more asthmatic patients in Asia with better access to our innovative medical device."

Peter Dolinsky, Vice President, Own Brands Healthcare, Asia Pacific at DKSH, said: "Serving our purpose to enrich people's lives, we are proud to bring Smart Peak Flow to asthmatic patients in Asia. With a broad reach across our medical, pharmacy and eCommerce channels, we are committed to driving expansion for Smart Respiratory Products in Thailand, Singapore, Indonesia and the Philippines. While we drive growth across the region, our client can focus on its core competencies – discovery and development of new products to bring innovative solutions to those in need."

About Smart Respiratory Products

Smart Respiratory Products Ltd. is a London-based digital healthcare brand. Smart Peak Flow is the world's first truly integrated 'smart' peak flow meter, utilizing smartphone technology to enable people with active lifestyles to monitor their health. Smart Peak Flow is CE and GMP certified with international distributors throughout Europe, Asia Pacific, North America and Africa.

About DKSH

At DKSH, our purpose is to enrich people's lives. For more than 150 years, we have been delivering growth for companies in Asia and beyond across our Business Units Healthcare, Consumer Goods, Performance Materials and Technology. As a leading Market Expansion Services provider, we offer sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 32,450 specialists,

generating net sales of CHF 10.7 billion in 2020. The DKSH Business Unit Healthcare distributes pharmaceuticals, consumer health and over-the-counter (OTC) products as well as medical devices. With around 7,970 specialists, the Business Unit generated net sales of CHF 5.4 billion in 2020. www.dksh.com/hec

For further information, please contact:

DKSH Business Unit Healthcare

Sheena Flannery
Director, Group Communications
Phone +66 2 220 9739
sheena.flannery@dksh.com