

Media release

DKSH exclusively partners with Sasol Chemicals in Germany, Spain, Portugal and the United Kingdom

DKSH has entered into an exclusive distribution agreement with the Wax Division of Sasol Chemicals, a leading specialist in innovative wax technology, for four key markets in Europe.

Zurich, August 26, 2020 – DKSH's Business Unit Performance Materials and Sasol Chemicals have entered into an exclusive distribution agreement for DKSH to provide sales and marketing, distribution and logistics for Sasol's wax products for the inks, paints and coating industries in Germany, Spain, Portugal and the United Kingdom.

The agreement covers Sasol's full portfolio of waxes, including paraffin waxes, wax emulsions and microcrystalline waxes. The products are used in a diverse range of applications including paint (powder; wood; industrial solventborne and waterborne; anti-corrosion; automotive OEM (original equipment manufacturer), refinish and KTL (electrodeposition coating); and interior and external wood building), coating (glass, UV, paper, can and coil, film, sealant and carpet baking) and all kinds of ink.

DKSH was chosen for its expertise in the specialty chemicals industry. Sasol Chemicals will benefit from DKSH's extensive distribution network in Europe and its proven track record for sales, marketing and distribution. Sasol's waxes will also be supported by DKSH's innovation center in Roermond, Netherlands, to further create formulation and application synergies for its large customer base in Europe.

"We are pleased to announce DKSH as our partner for inks, paints and coating applications in Germany, Spain, Portugal and UK," Ben Jones, Head of Marketing & Sales Wax Europe, Sasol Chemicals commented. "DKSH has the technical and commercial capabilities to increase our footprint in these key growth markets."

Sylvain Atger, Director, Specialty Chemicals Industry Europe, Performance Materials, DKSH added: "We are delighted to partner with Sasol for some of our key markets in Europe. Our customers across multiple market segments will immediately benefit from Sasol's diverse range of high purity, high quality waxes, which complement our existing portfolio of specialty chemicals. We look forward to a successful partnership with Sasol."

About Sasol

Sasol is a global integrated chemicals and energy company. We harness our knowledge and experience to integrate sophisticated technologies and processes into our world-scale operating facilities. We safely and sustainably source, produce and market a range of high-value product streams in 31 countries, creating superior value for our customers, shareholders and other stakeholders. Learn more: <http://www.sasol.com>, <http://www.sasolwax.com/sasolwax/>

About DKSH

DKSH is the leading Market Expansion Services provider with a focus on Asia. The Group helps companies to grow across the Business Units Healthcare, Consumer Goods, Performance Materials and Technology. The service portfolio covers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services. Publicly listed on the SIX Swiss Exchange, the Group operates in 36 markets with 33,350 specialists, generating net sales of CHF 11.6 billion in 2019. With its Swiss heritage, DKSH has been deeply rooted in Asia Pacific since 1865. The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care and various industrial applications. With 46 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,100 specialists, the Business Unit generated net sales of CHF 1.0 billion in 2019.

For further information, please contact:

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Sasol

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