

Media release

DKSH brings Remmert's automatic and flexible storage solutions for long-goods and sheet metals to Asia

DKSH and Remmert have signed a distribution agreement covering its broad product portfolio for China, Malaysia, Taiwan and Thailand.

Zurich, Switzerland, November 20, 2019 – DKSH Business Unit Technology, the leading Market Expansion Services provider for technology companies seeking to grow their business in Asia, has partnered with Remmert. The partnership with the leading manufacturer of automatic and flexible storage solutions for long-good and sheet metals will be effective in China, Malaysia, Taiwan and Thailand. DKSH will provide sales, marketing, application engineering and after-sales services for Remmert.

As experienced consultant and manufacturer, Remmert has been shaping the market for automatic storage systems for decades. Remmert's solutions are designed to offer the most efficient storage facilities and the quickest logistic processes to enhance the production speed at the customers' sites. Its solutions can be tailored individually to fit customers' unique logistic processes with the leading quality and service. DKSH will introduce products, including LaserFlex, MIDI, Basic Tower, Bridge storage and Honeycomb, to customers in the metal working industry.

Stephan Remmert, Managing Director, Remmert, stated: "We are excited to cooperate with DKSH, the leading provider of technology equipment and solutions, to expand our business in Asia. We are confident that this partnership will help us enhance our presence in the local markets, while offering the optimal level of quality services for our customers by leveraging on DKSH's local expertise."

Hanno Elbraechter, Head Business Unit Technology, DKSH commented: "We are pleased to partner with Remmert. Automation is a clear trend in the region, and we are looking forward to grasping this growth opportunity through our unmatched Asian footprint, industry-specific expertise, systematic approach in market development and our engineering capabilities to provide complete solutions for our customers."

About Remmert

"We make material flow." With this statement the material handling expert Remmert addresses the metal working industry as well as the steel and metal trading sector. This technology company is the recognised expert for intelligent automation and intralogistics solutions, long-goods and sheet metal storage systems. The entire flow of materials and information is perfectly adapted to client needs with the standardised modular system. Remmert systems, including smart control and software modules, enable an increase in productivity in the intralogistics process from day one. Thanks to supplier independence and modularity, these systems can be flexibly adapted to changing requirements. Users receive a comprehensive investment-safe and future-proof solution for the entire flow of materials on the peripherals of their processing machines.

About DKSH

DKSH is the leading Market Expansion Services provider with a focus on Asia. The Group helps other companies and brands to grow in the Consumer Goods, Healthcare, Performance Materials and Technology sectors. DKSH's portfolio of services includes sourcing, market insights, marketing and sales, distribution and logistics as well as after-sales services. Publicly listed on the SIX Swiss Exchange, the Group operates in 35 markets with 33,000 specialists, generating net sales of CHF 11.3 billion in 2018. With its Swiss heritage and long business tradition since 1865, DKSH is deeply rooted in Asia Pacific. The DKSH Business Unit Technology offers complete solutions for specialized industrial applications. With around 1,220 specialists, the Business Unit generated net sales of CHF 412.1 million in 2018.

Think Asia. Think DKSH.

For further information, please contact:

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