



Partners Group
Passion for Private Markets

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Press release

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Partners Group opens Mumbai office to build out private markets investments in India

Partners Group, the global private markets investment manager, has opened its first Indian office in Mumbai, increasing its total number of offices around the globe to 17. Cyrus Driver, Managing Director, will head the Mumbai office and continue to build out the firm's investment activities on the ground.

Partners Group is an active investor in Indian private equity, real estate and infrastructure opportunities on behalf of its clients. In 2013, Partners Group made two India-related private equity investments: an investment in global technology support services leader, CSS Corp, which has a large workforce on Indian soil, and an additional investment in a chain of schools.

"For the past two years, we've been somewhat contrarian in remaining bullish on India. Valuations have largely come down from the high levels of a few years back and we believe it is a great time to invest in private markets here. On the private equity side, we showed our commitment to India last year with two transactions. Looking ahead, we have a full pipeline and are actively pursuing investments", says Cyrus Driver.

Christoph Rubeli, Partner and Co-Chief Executive Officer at Partners Group, adds: "The opening of our Mumbai office is directly in line with our belief that a deep local network is critical to sourcing attractive opportunities across all private markets asset classes. We have been direct investors in India since 2006. Although we held back when valuations were at their peak, we believe the market

currently offers compelling opportunities that fit with our private markets relative value investment approach.”

The Mumbai office address is as follows:

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About Partners Group

Partners Group is a global private markets investment management firm with over EUR 30 billion in investment programs under management in private equity, private real estate, private infrastructure and private debt. The firm manages a broad range of customized portfolios for an international clientele of institutional investors. Partners Group is headquartered in Zug, Switzerland and has offices in San Francisco, New York, São Paulo, London, Guernsey, Paris, Luxembourg, Milan, Munich, Dubai, Mumbai, Singapore, Shanghai, Seoul, Tokyo and Sydney. The firm employs over 700 people, is listed on the SIX Swiss Exchange (symbol: PGHN) with a market capitalization of over CHF 6 billion and a major ownership by its partners and employees.

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