



Partners Group
Passion for Private Markets

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Press release

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Partners Group reports client demand of EUR 2.1 billion in H1 2011 and confirms full year target of EUR 4-5 billion

Partners Group, the global private markets manager, has seen sustained client demand in the first half of 2011 amounting to inflows of EUR 2.1 billion with estimated assets under management (AuM) totaling EUR 22.8 billion as of 30 June 2011. Partners Group continues to have a positive outlook and reconfirms that client demand should result in inflows of EUR 4-5 billion for the year.

Partners Group has been able to complete 17 attractive direct investments across its private markets platform in the first half of the year for the benefit of its global clientele. The firm further believes the secondary market still offers high relative value and has thus also invested USD 1 billion in excellent secondary opportunities in H1 2011 with a further USD 0.5 billion currently in closing. Substantial proceeds have been returned to its clients due to a significant number of IPOs and trade sales to strategic investors.

Alfred Gantner, co-founder and Executive Chairman, comments, "Our bifurcation scenario in private markets is emerging rapidly and the environment for fundraising has proven more challenging for the broader market. This has led to a funding gap mostly in the large buyout space and is squeezing less successful investment managers out while only a select few are able to gain market share. We are pleased that our existing and new clients have entrusted us with considerable new assets encouraged by the compelling results our relative value approach has delivered over the years and especially in the wake of the financial crisis."

Steffen Meister, Partner and Chief Executive Officer, adds, "We continue to place a strong focus on strengthening our firm to meet the challenges our clients face in today's world. We have invested substantial resources into building up both our investment platform and our operations to ensure we retain a leading position. In particular, we consider ourselves to be well-prepared to cope with the evolving trends, market and regulatory environment and its implications. These include the strong shift towards more tailor-made solutions which we currently observe on both the investment side, where the complexities of investing have increased, as well as from our clients, many of which request customized mandates for their private markets programs."

The current breakdown of AuM is as follows: EUR 16.1 billion in private equity, EUR 2.8 billion in private real estate, EUR 1.2 billion in private infrastructure, EUR 1.9 billion in private debt and EUR 0.8 billion in affiliated companies.

Partners Group's senior management will hold a conference call today at 9 am CET. Dial-in details can be obtained by using the contact details below. The semi-annual results as of 30 June 2011 will be published on 6 September 2011.

About Partners Group

Partners Group is a global private markets investment management firm with over EUR 20 billion in investment programs under management in private equity, private real estate, private infrastructure and private debt. The firm manages a broad range of customized portfolios for an international clientele of institutional investors. Partners Group is headquartered in Zug, Switzerland and has offices in San Francisco, New York, São Paulo, London, Guernsey, Luxembourg, Munich, Dubai, Singapore, Beijing, Seoul, Tokyo and Sydney. The firm employs over 500 people and is listed on the SIX Swiss Exchange (symbol: PGHN) with a market capitalization of CHF 4 billion with a clear majority owned by its Partners and all employees.

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