



## News Release

# Lonza Consumer Product Ingredients Expands Its Distribution Relationship with Azelis Americas

**Allendale, NJ (USA), 16 July 2018** – Lonza Consumer Product Ingredients has expanded its exclusive third-party distributor relationship with Azelis Americas to include the sale of hygiene and preservation products into Arizona, California, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington and Wyoming. The change became effective 1 July 2018.

Lonza's hygiene product portfolio includes hard-surface disinfectants and sanitizers registered with the U.S. Environmental Protection Agency (EPA), U.S. EPA-registered preservatives and non-registered quaternary compounds and amine oxides for use in household, industrial and janitorial cleaning, as well as food service, food and beverage processing, healthcare and animal care applications.

"Following our successful partnership with Azelis in other geographies, Lonza is expanding our collaboration with DeWolf Chemical, a division of Azelis Americas, which will now span across the United States and Canada," said Gabriel Vazquez, Lonza Consumer Product Ingredient's Regional Distribution Manager, Americas. "Azelis is strategically aligned with Lonza and committed to provide optimal customer service and value-added support to our customers. Azelis Americas' demonstrated orientation for specialty selling makes the company the right fit for our hygiene customers and will help achieve desired growth in the region."

"Our long standing relationship with Lonza continues to grow stronger with this opportunity to expand our geographic footprint, offering our customers on the West Coast access to the leading hygiene brands, technology and regulatory expertise that Lonza has in this field," said Tim Dooling, Managing Director at Azelis Personal Care and Home Care & Industrial Cleaning.

### About Lonza's Hygiene Business

A key part of Lonza's Consumer Product Ingredients business unit, the Hygiene business offers a broad portfolio of registered actives, preservatives and formulations for use

in disinfectants, sanitizers, and institutional and household cleaning products. This wide range of solutions is used to disinfect and sanitize schools, food processing plants, restaurants, grocery stores, hospitals, homes and more.

### About Lonza

Lonza is one of the world's leading and most-trusted suppliers to the pharmaceutical, biotech and specialty ingredients markets. As an integrated solutions provider, Lonza is boosting its value creation along and beyond the healthcare continuum with a strong focus on patient healthcare, consumer preventive healthcare and consumer's healthy environment.

Lonza harnesses science and technology to create products that support safer and healthier living and that enhance the overall quality of life. With the recent Capsugel acquisition, Lonza now offers products and services from the custom development and manufacturing of active pharmaceutical ingredients to innovative dosage forms for the pharma and consumer health and nutrition industries.

Benefiting from its regulatory expertise, Lonza is able to transfer its know-how from pharma to hygiene and fast-moving consumer goods all the way to coatings and composites and the preservation and protection of agricultural goods and other natural resources.

Founded in 1897 in the Swiss Alps, Lonza today is a well-respected global company with more than 100 sites and offices and approximately 14,500 full-time employees worldwide. The company generated sales of CHF 5.1 billion in 2017 with a CORE EBITDA of CHF 1.3 billion. Further information can be found at [www.lonza.com](http://www.lonza.com).

### About DeWolf

DeWolf Chemical, an Azelis company, provides comprehensive service through the delivery of specialty chemical solutions for the formulation of Personal Care and Home Care & Industrial Cleaning products. Our super-regional footprint accompanied by our technical competence and our optimized marketing platform exemplify our value-added standards to both our supplier partners and customers. More information is available at [www.dewolfchem.com](http://www.dewolfchem.com)



### About Azelis

Azelis is a leading distributor of specialty chemicals and food ingredients present in over 40 countries across the globe with around 1,800 employees. Our knowledgeable teams of industry, market and technical experts are each dedicated to a specific market within Life Sciences and Industrial Chemicals. We offer a lateral value chain of complementary products to over 40,000 customers, creating a turnover of about €1.8 billion. In the US we operate under a number of renowned co-brands that cater to the various markets in the region. Throughout our extensive network of over 40 application laboratories, our award-winning technical staff help customers develop formulations. We combine a global reach with a local focus to offer a reliable, integrated service to local customers and attractive business opportunities to principals. And we believe in building and nurturing solid, honest and transparent relationships with our people and partners. More information is available at [www.azelis.com](http://www.azelis.com)

### Additional Information and Disclaimer

Lonza Group Ltd has its headquarters in Basel, Switzerland, and is listed on the SIX Swiss Exchange. It has a secondary listing on the Singapore Exchange Securities Trading Limited ("SGX-ST"). Lonza Group Ltd is not subject to the SGX-ST's continuing listing requirements but remains subject to Rules 217 and 751 of the SGX-ST Listing Manual.

Certain matters discussed in this news release may constitute forward-looking statements. These statements are based on current expectations and estimates of Lonza Group Ltd, although Lonza Group Ltd can give no assurance that these expectations and estimates will be achieved. Investors are cautioned that all forward-looking statements involve risks and uncertainty and are qualified in their entirety. The actual results may differ materially in the future from the forward-looking statements included in this presentation due to various factors. Furthermore, except as otherwise required by law, Lonza Group Ltd disclaims any intention or obligation to update the statements contained in this release.

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