



Press release
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EMMI and STEF create a joint logistics network in Switzerland

EMMI - the leading Swiss milk processor - and STEF - the European specialist for cold logistics – announce the signature of a partnership agreement for the creation of a joint logistics and distribution network dedicated to refrigerated food products (+2°C / +4°C). This collaboration will strengthen and extend the two existing networks. The main objective: a supply chain that will meet the quality requirements of Swiss manufacturers for both domestic distribution and European exports.



From left to right: Pierre-Alain Frossard (Director of STEF Switzerland), Max Peter (Director Trade & Supply Chain Management of EMMI Group), Séverine Demange (European Key Account Manager of STEF), Stanislas Lemor (Deputy C.E.O. of STEF), Robert Muri (Executive Vice President Switzerland of EMMI Group), Serge Capitaine (Deputy C.E.O. of STEF), Giovanni Aprile (Corporate Strategic Key Account Director of STEF).

In Switzerland, STEF currently offers logistics services dedicated to frozen food. The setting up of this partnership with the logistics business unit of EMMI Group will help STEF strengthen its position on the logistics market for refrigerated food products. In return, the logistics arm of EMMI Group will benefit from the expertise of a global logistics operator and from a connexion to a large European network. The logistics business unit of EMMI distributes well-known brands, on top of its own products.

A comprehensive logistics offer

As part of this partnership, EMMI and STEF will network their logistics and transport infrastructures and their information systems. By combining their skills and expertise, EMMI and STEF will now offer to the Swiss market a complete range of high quality solutions for refrigerated food products.

Joint services cover all logistics and supply chain management services, including pick-up, cross-docking, handling, hauling, storage, co-packing additional services, groupage and unbundling, distribution, management of re-usable crates, return and after-sales services, customs clearance (import/export). In total, 700 employees will work for the EMMI-STEF network.

New site in Kölliken

The current logistics infrastructures of STEF and EMMI, which process more than 2 million pallets a year, will be reinforced with the future STEF centerpiece warehouse in Switzerland: the Kölliken site to be commissioned in September 2017, a 90,000 m³ dual warehouse (negative cold -25°C and positive cold +2°C / +4°C).

Stanislas Lemor, Deputy CEO of STEF and CEO of STEF Switzerland said : « *This partnership, which strengthens the position of STEF in Switzerland, perfectly complements our presence in Europe. Together with EMMI, our group becomes a benchmark operator in the massification of refrigerated food in Switzerland, and reinforces its position as a European leader* ».

Robert Muri, Executive Vice President Switzerland of EMMI : « *The aim of this partnership is to strengthen our own logistics with the expertise and skills of STEF, a first-rate international operator. EMMI will be better positioned to meet future requirements. Moreover, this partnership offers interesting opportunities in European countries where our two companies already have a presence.* ».

About EMMI – www.group.emmi.com

EMMI is the leading Swiss milk processor and one of the most innovative premium dairies in Europe. In Switzerland, the company focuses on the development, production and marketing of a full range of dairy and fresh products as well as the production, ageing and trade of primarily Swiss cheeses. Outside Switzerland, Emmi concentrates on brand concepts and specialties in established European and North American markets, and increasingly in emerging markets outside of Europe. The primary focus in fresh products is on lifestyle, convenience and health products. In the cheese business, EMMI positions itself as the leading company worldwide for Swiss cheese. EMMI's customers are the retail trade, the hospitality and food service sector and the food industry.

In Switzerland, EMMI includes around 25 production sites of every size. Abroad, EMMI and its subsidiaries have a presence in 13 countries, seven of which have production facilities. EMMI exports products from Switzerland to around 60 countries. In 2015, EMMI posted net sales of CHF 3,214 million and a net profit of CHF 120 million. In the first half of 2016, the company achieved sales of CHF 1,594 million and a net profit of CHF 61 million. The company employs around 5,750 staff (full-time equivalents), of which 3,000 in Switzerland.

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About STEF - www.stef.com

STEF is the European specialist for cold logistics (-25°C to +18°C). STEF masters and brings together all transport, logistics and I.T. skills dedicated to raw and transformed food products. STEF has a multi-service offer of logistics solutions well suited to the business and specific requirements of its restaurants (chains and contract catering). STEF has 16,000 employees in 7 European countries: Belgium, France, Holland, Italy, Portugal, Spain and Switzerland. STEF can rely on a specialized infrastructure: 219 platforms and warehouses, 1,900 vehicles and 1,950 refrigerated trailers. Group income for 2015 reached €2,826 million.

In Switzerland, STEF employs 100 staff in five logistics sites (Satigny, Bussigny-près-Lausanne, Cadenazzo, Givisiez and Kriens). There, the Group develops a logistics and group mainly positioned on the frozen food market.

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