

Photo release

New DKSH medical devices distribution center to serve growing patient needs

DKSH, the leading Market Expansion Services provider with a focus on Asia, support its growth in medical devices with a planned state-of-the-art distribution center in Bangkok. This 3,000 square meter infrastructure helps DKSH grow the clients' business while serving patients with lifesaving products.

Bangkok, Thailand, March 7, 2017 - DKSH Business Unit Healthcare, a leading partner for healthcare companies seeking to grow their business in Asia, recently organized a groundbreaking ceremony for the new distribution center to be built in Bangkok. The new facility is strategically located in Rama III, for fast inbound and outbound transport with easy access to many hospitals and the city center of Bangkok. This enables fast delivery of lifesaving medical devices into operating rooms, 24 hours per day, seven days per week.

The opening supports DKSH's fast-growing demand for medical device products and will replace the existing facility which was operating at full capacity.

The new facility strengthens DKSH's capillary distribution network in Thailand and further manifests the Group's reputation as the leading Market Expansion Services provider for healthcare companies in Asia.



Photo caption

Mr. John Clare (Center), Vice President, Business Unit Healthcare; **Mr. Jose Sitjes** (2nd left), General Manager, Business Development and **Mr. Kevin Machugh** (2nd right), General Manager, Distribution Center Operations

About DKSH

DKSH is the leading Market Expansion Services provider with a focus on Asia. As the term "Market Expansion Services" suggests, DKSH helps other companies and brands to grow their business in new or existing markets. Publicly listed on the SIX Swiss Exchange since 2012, DKSH is a global company headquartered in Zurich. With 780 business locations in 36 countries – 750 of them in Asia – and 30,320 specialized staff, DKSH generated net sales of CHF 10.5 billion in 2016. DKSH was founded in 1865. With strong Swiss heritage, the company has a long tradition of doing business in and with Asia and is deeply rooted in communities and businesses across Asia Pacific.

DKSH Business Unit Healthcare is the leading Market Expansion Services provider for healthcare companies seeking to grow their business in Asia. Custom-made offerings comprise registration, regulatory services, market entry studies, importation, customs clearance, marketing and sales, capillary physical distribution, invoicing and cash collection. Products available through DKSH Healthcare include pharmaceuticals, consumer health and over-the-counter (OTC) products as well as medical devices. With 120 business locations in 13 countries and around 9,740 specialized staff, Business Unit Healthcare serves over 150,000 customers and generated net sales of CHF 5.5 billion in 2016.

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