

Media release

## **DKSH Extends Exclusive Distribution Agreement With ddchem to Switzerland**

**DKSH has extended its exclusive distribution agreement with ddchem, the leading Italy-based producer of hardeners for epoxy systems and hot melt polyamides, to Switzerland.**

Zurich, December 1, 2021 – DKSH's Business Unit Performance Materials has become a key distribution partner for ddchem in Switzerland. Under the agreement, DKSH will provide marketing and sales, inventory, business development as well as distribution and logistics for ddchem.

ddchem's product portfolio includes hardeners and curing agents for epoxy systems and non-reactive polyamide resins for printing inks and adhesives. The products can be used in a wide range of applications, including protective coatings, inks, adhesives, and construction (flooring), and are particularly appealing to companies producing solutions for epoxy resins, flexo inks, and hot melt adhesives.

Building on a very successful existing cooperation with ddchem, DKSH was once again chosen for its specialized and experienced marketing and sales force, extensive knowledge of the market segments in Switzerland, and its technical capabilities based on a global network of innovation centers.

DKSH first partnered with ddchem in 2017 in China, the Philippines, and Thailand. Following a successful start to the relationship, ddchem selected DKSH as its exclusive distribution partner in Spain, Portugal, and APAC in April 2020. The partnership was further extended to include the Nordic and Baltic region in August 2020, Indonesia in September 2020, and North America in January 2021.

Dino Sprea, Owner, ddchem, commented: "We are very proud to have signed this agreement with such an important multinational company in the global market. We have already been collaborating with DKSH for many years and are convinced that they are the right partner to bring our Italian excellence to the world."

Sylvain Atger, Director, Specialty Chemicals Industry Europe, Performance Materials, DKSH & Sandro Meier, General Manager, Performance Materials, DKSH Switzerland, jointly added: "We are thrilled that ddchem has once again entrusted DKSH with its portfolio of high-quality specialty chemicals. We look forward to introducing ddchem's innovative product range to our large manufacturing customers base in Switzerland."

### **About ddchem**

ddchem is the Italian pioneer in the production of hardeners, epoxy systems and hotmelts. Part of a solid group of companies with around 100 employees and 60 million annual turnover, it is now profitably active in 37 countries in the international market. Since 2003 it has been offering its innovative and reliable solutions, with constant growth in the products offered and satisfied customers. Thanks to its cutting-edge research and development laboratory, ddchem is able to respond year after year to the needs of the global market with new and high quality solutions. Learn more: [www.ddchem.it](http://www.ddchem.it)

### **About DKSH**

DKSH's purpose is to enrich people's lives. For more than 150 years, we have been delivering growth for companies in Asia and beyond across our Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, we offer sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 32,450 specialists, generating net sales of CHF 10.7 billion in 2020.



The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care and various industrial applications. With 48 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,260 specialists, the Business Unit generated net sales of CHF 1.1 billion in 2020.  
[www.dksh.com/pm](http://www.dksh.com/pm)

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