

Media release

DKSH expands Evatec's sales and services to China and Taiwan

DKSH, the leading Market Expansion Services provider with a focus on Asia, has signed an agreement with Evatec, a leading thin film deposition and etch systems manufacturer, to expand sales and services of its thin film production platforms to customers in China and Taiwan.

Shanghai, China, April 30, 2015, – DKSH Business Unit Technology, the leading Market Expansion Services provider for technology companies seeking to grow their business in Asia, will provide marketing, sales and after-sales services for Evatec's thin film production platforms in China and Taiwan.

After the recent acquisition of the Advanced Technologies segment from Swiss industrial Group Oerlikon, Evatec continues to choose DKSH as its partner to drive its ambitious growth plans in Asia.

“DKSH is already recognized as No.1 in delivering high-quality Market Expansion Services. This agreement gives us access to the company's market know-how and experienced sales and service specialists. DKSH is the perfect partner for supporting the growth of our business in the next generation of UBM solutions with unparalleled throughput and plasma damage-free GaN sputter processing solutions for our customers in the fields of advanced packaging, power semiconductors and LED,” commented Andreas Waelti, CEO, Evatec.

Hanno Elbraechter, Head Business Unit Technology, DKSH said: “We are pleased that Evatec has selected DKSH as its Market Expansion Services partner. With our strong local footprint in Asia, we can leverage on our size, experience and know-how to provide tailored services to customers of Evatec. We have an ambition to significantly further develop our semiconductors business by launching new partnerships and Evatec is the perfect match for this ambition.”

The agreement will further strengthen DKSH's market position in the region while bringing state-of-the-art thin film technology solutions to the markets.

About Evatec

With over 50 years of experience in thin film technology, Evatec delivers complete thin film deposition solutions to the Optoelectronic, Semi-conductor & Advanced Nanotechnology markets around the globe using sputter and evaporation technologies. Headquartered in Switzerland, with annual revenues of CHF 135 million in 2014 and an installed base of 2,000 machines, the company employs more than 300 people around the globe.

About DKSH Group

DKSH is the leading Market Expansion Services provider with a focus on Asia. As the term "Market Expansion Services" suggests, DKSH helps other companies and brands to grow their business in new or existing markets. Publicly listed on the SIX Swiss Exchange since March 2012, DKSH is a global company headquartered in Zurich. With 750 business locations in 35 countries – 720 of them in Asia – and 27,600 specialized staff, DKSH generated net sales of CHF 9.8 billion in 2014. In 2015, DKSH celebrates its 150th anniversary. With strong Swiss heritage, the company has a long tradition of doing business in and with Asia, and is deeply rooted in communities and businesses across Asia Pacific.

DKSH Business Unit Technology is the leading provider of Market Expansion Services covering a broad range of capital investment goods and analytical instruments. The Business Unit offers total solutions in the areas of infrastructure, industrial materials and supplies, precision- and textile machinery, semiconductor, photovoltaic and electronics, agriculture, hospitality as well as specialized industrial applications. The service portfolio includes product sourcing, market entry consultancy, marketing, sales, application engineering and after-sales services like installations, maintenance and repairs. With 80

business locations in 17 countries and around 1,240 specialized staff, including 450 service engineers, Business Unit Technology generated net sales of CHF 350 million in 2014.

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