

Media release

DKSH and Evesa sign exclusive agreement for Japan, Malaysia and Thailand

DKSH, the leading Market Expansion Services provider with a focus on Asia, and Evesa Extractos Vegetales, a provider of natural solutions for the food, cosmetic and pharmaceutical industries, signed an exclusive agreement for Evesa's diverse product range in Japan, Malaysia and Thailand.

Zurich, Switzerland, May 31, 2016 – DKSH's Business Unit Performance Materials, a leading Market Expansion Services provider and distributor of food and beverage ingredients, and Evesa have signed an exclusive agreement to supply, market and distribute Evesa's range of oleoresins, extracts, powders and Neohesperidine Dihydrochalcon (NHDC) in Japan, Malaysia and Thailand.

Evesa uses traditional extraction techniques and sophisticated analytical and evaluation methods to ensure the quality of its natural products which include a wide variety of paprika powders, natural extracts, natural antioxidants and flavonoids. Originally founded to provide the cultivation, extraction and marketing of aromatic plants and spices for the fragrance, food and pharmaceutical industries, Evesa now supplies to more than 60 countries.

Evesa has chosen to work with DKSH for its first-class reputation in providing integrated and tailored Market Expansion Services along the entire value chain, as well as for its comprehensive network and strong customer base in Asia.

Germán González, Technical Sales Director, Evesa, commented: "We are pleased to work with DKSH by expanding into Asia with their expertise in the region. Whilst Evesa takes care of the extraction, DKSH will take care of the expansion."

Riccardo Giacomessi, Global Sourcing Manager, Food & Beverage Industry, DKSH, added: "We are very pleased that Evesa has chosen DKSH as their Market Expansion Services partner for their diverse range of extracts. We look forward to introducing their exciting portfolio to our extensive customer base throughout Japan, Malaysia and Thailand and to developing a successful long-term partnership."

The partnership will further strengthen DKSH's market position in the region, while contributing to the Group's profitability over time.

About EVESA

EVESA, Extractos Vegetales S.A., founded in Spain in 1972, follows a philosophy based on natural solutions for the food, cosmetic and pharmaceutical industries. EVESA produces a wide variety of paprika powders, natural extracts like paprika and herb oleoresins, natural antioxidants (ex-rosemary) and flavonoids that meet the highest quality and food safety standards that EVESA supplies in more than 60 countries.

About DKSH

DKSH is the leading Market Expansion Services provider with a focus on Asia. As the term "Market Expansion Services" suggests, DKSH helps other companies and brands to grow their business in new or existing markets. Publicly listed on the SIX Swiss Exchange since 2012, DKSH is a global company headquartered in Zurich. With 770 business locations in 36 countries – 740 of them in Asia – and 28,300 specialized staff, DKSH generated net sales of CHF 10.1 billion in 2015. DKSH was founded in 1865. With strong Swiss heritage, the company has a long tradition of doing business in and with Asia and is deeply rooted in communities and businesses across Asia Pacific.

DKSH Business Unit Performance Materials is a leading specialty chemicals distributor and provider of Market Expansion Services for performance materials, covering Europe, North America and the whole

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of Asia. The Business Unit sources, develops, markets and distributes a wide range of specialty chemicals and ingredients for pharmaceutical, personal care, food & beverage as well as various industrial applications. In addition, it creates innovative and cutting-edge concepts and applications in 26 innovation centers located worldwide. With 100 business locations in 30 countries and around 970 specialized staff, Business Unit Performance Materials generated net sales of CHF 782.5 million in 2015.

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