

Key figures of Arbonia Group

	First semester 2018		First semester 2017		Variance 17/18	
	in 1'000 CHF	%		%		%
Income statement - continuing operations						
Net revenues	645'556	100.0	558'571	100.0	86'985	15.6
EBITDA	44'174	6.8	34'450	6.2	9'724	28.2
<i>EBITDA (without one-off effects)</i>	<i>40'453</i>	<i>6.3</i>	<i>35'671</i>	<i>6.4</i>	<i>4'782</i>	<i>13.4</i>
EBIT	12'119	1.9	6'872	1.2	5'247	76.4
<i>EBIT (without one-off effects)</i>	<i>8'399</i>	<i>1.3</i>	<i>7'503</i>	<i>1.3</i>	<i>896</i>	<i>11.9</i>
Group result	6'670	1.0	479	0.1	6'191	
<i>Group result (without one-off effects)</i>	<i>2'938</i>	<i>0.5</i>	<i>1'305</i>	<i>0.2</i>	<i>1'633</i>	
Balance sheet						
Current assets	501'867	32.9	548'990	35.6	-47'123	-8.6
Non-current assets	1'022'843	67.1	993'219	64.4	29'624	3.0
Total assets	1'524'710	100.0	1'542'209	100.0	-17'499	-1.1
Current liabilities	335'236	22.0	595'453	38.6	-260'217	-43.7
Non-current liabilities	320'866	21.0	192'857	12.5	128'009	66.4
Shareholders' equity	868'608	57.0	753'899	48.9	114'709	15.2
Net indebtedness	137'250		174'824		-37'574	-21.5
Cash flow statement						
Cash flows from operating activities	-16'509		9'100			
Cash flows from investing activities	-58'266		46'126			
Free cash flow	-74'775		55'226			
Cash flows from financing activities	58'879		-42'243			
Average number of employees	7'893		7'643			
Segment information						
Net revenues						
Division HVAC	224'522	34.8	186'866	33.5		
Division Sanitary Equipment	74'177	11.5	72'197	12.9		
Division Windows	165'739	25.7	142'200	25.5		
Division Doors	181'118	28.1	157'314	28.2		
		100.0		100.0		
EBITDA						
Division HVAC	21'793		17'492			
<i>in % of net revenues</i>	<i>9.7</i>		<i>9.4</i>			
Division Sanitary Equipment	5'833		6'261			
<i>in % of net revenues</i>	<i>7.9</i>		<i>8.7</i>			
Division Windows	1'645		183			
<i>in % of net revenues</i>	<i>1.0</i>		<i>0.1</i>			
Division Doors	20'129		17'208			
<i>in % of net revenues</i>	<i>11.1</i>		<i>10.9</i>			
EBITDA (without one-off effects)						
Division HVAC	21'793		17'749			
<i>in % of net revenues</i>	<i>9.7</i>		<i>9.5</i>			
Division Sanitary Equipment	5'833		7'511			
<i>in % of net revenues</i>	<i>7.9</i>		<i>10.4</i>			
Division Windows	-2'514		-407			
<i>in % of net revenues</i>	<i>-1.5</i>		<i>-0.3</i>			
Division Doors	20'577		17'208			
<i>in % of net revenues</i>	<i>11.4</i>		<i>10.9</i>			
Per share data						
Earnings per share						
continuing operations in CHF	0.10		0.01		0.09	
Earnings per share in CHF	0.22		0.03		0.19	